



Our Mission

create Company *value* :

HEADS HUNTERS plans and performs RESEARCH and SELECTION of qualified People for Production and Service Companies,
promotes Management Culture,
offers its consultancy background, according to the laws regulating job market operators.

Our Values

Respect for the People and for their own potential.

A culture of service: deep knowledge of Companies' dynamics, professional updating, precision, fairness, confidentiality, efficacy.

EXCELLENCE is our task.

HEADS HUNTERS follows CRS principles (Corporate Social Responsibility), the ethical Code published by Assores (Italian Association between Companies and Consultancy Offices for Research and Selection of Personnel) and its own Quality Managing System.

since 1988, 21 years with responsibility



HEADS HUNTERS works in co-operation with
CONFINDUSTRIA ALTO MILANESE

HEADS HUNTERS is
involved in promoting
the Company Social Responsibility (CSR)

CCIAA of MILAN indicates us as for
the best practices

<http://www.mi.camcom.it/show.jsp?page=634266>

HEADS HUNTERS RESEARCH AND SELECTION

MIN. LAV. - PROT. N. 2967 DEL 29/01/2007

CORSO SEMPIONE 221 - 20025 LEGNANO (MI) Tel. + 39 0331 596 560 - Fax + 39 0331 545 012
<http://www.headshunters.it> - e mail : heads@headshunters.it



Our Services

Projects for Research and Selection of qualified People
Publishing of Personnel Research on behalf of Companies
Candidates Evaluation: personality profile
(personal and/or technical)
Analysis of Company environment, evaluation of their potential
Consultancy advice to Companies

Our Company is operating since 1988; we are accredited at the MINISTRY OF WORK and we are registered within the Italian JOB AGENCIES LIST. We are authorised to perform activities of Personnel Research and Selection and we guarantee total protection and tutelage for the Client Company and for the involved Candidates.

Research and Selection: how we work

listening to needs, analysis of work environment, *job profile* definition
PROJECT presentation (plan, warranty, budget)
research and gathering of Candidates: Internet, Data Bank, newspapers, *head hunting*.
résumé reading and phone screening: analysis of professional background, professional data integration, understanding the reasons for a job change.
single interviews, submission and working out of psychological tests (psycho-ability examination and personality profile definition)
preliminary examination of the *short list* with our Client
candidates' presentation, with the attendance of the person responsible for Selection
consultancy for comparing the candidates' *skills* (*phase of choice* of the best candidate)
assistance in evaluating the perspective of introduction and growth of the chosen candidate into the job environment of our Client (*phase of introduction* of the candidate)

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Our team of Professionals

Lucia Fiori

Responsible for Research and Selection Area, Senior Selection Manager, Company Consultant

Anna Maria Rossi Castaldi

Senior trainer / consultant for Communication and Personnel Dynamics

Lucilla Crosta

Specialist in planning, training and *e-learning* Consultant

Dott. Ileana Moretti

Senior trainer PNL

Piergiorgio Bonecchi

Senior consultant, Quality System Manager

Carmelo Maisano

Senior consultant in the Economy / Financial Management Area

Dott. Vincenzo Palma

Coach, Senior trainer PNL

Commercial Partnership: M.Grazia Fiori and Lucia Fiori

General Manager: M.Grazia Fiori Colombo

ACCREDITED at the Italian Ministry of Work and Social Politics Protocol no. 1117/R

REGISTERED within the Italian JOB AGENCIES LIST Protocol no. 721 RS
AUTHORISED by Ministry of Labour Protocol no. 2979 – 2007-01-29

Mentioned in the book "LE SOCIETA' DI RICERCA E SELEZIONE DEL PERSONALE" **Il Sole 24 ORE Libri** – third edition

HEADS HUNTERS' partners have co-operated in starting KELIDÒN,
a Cultural and Training Association
www.associazioni.milano.it/kelidon

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Among our CLIENTS:

COMMERCIO/SERVIZI

AMBROGIO TRASPORTI S.p.A.
BANCA ARNER
CENTINAIO S.r.l.
COMAT S.r.l.
G & G PAGLINI S.p.A.
INTERIMPIANTI S.r.l.
ITALAUDIO S.p.A
NOVALIO S.p.A.
PRINT MEDIA S.r.l.
STUDIO CSA
STUDIO DOPPIETTI
STUDIO FUSI
STUDIO FERRAZZI MERLINI
STUDIO LAZZARINI
TRADEX S.r.l.

ENTI PUBBLICI

MINISTERO DEGLI INTERNI
COMUNE di LEGNANO
COMUNE di BUSTO GAROLFO
COMUNE di SESTO CALENDE
VARESE CORSI

ISTITUTI / CENTRI

C.I.O.F.S. F P LOMBARDIA
IFOA
JOINT RESEARCH CENTRE
CCR - ISPRA

ASSOCIAZIONI

ASCOM GALLARATE
ASCOM VARESE
ASCOM BUSTO ARSIZIO
ASCOM LUINO
COLDIRETTI ALESSANDRIA

INDUSTRIA

AGIP PETROLI
BALCONI S.p.A.
CBC S.p.A.
CEAR S.r.l.
FRECCIA INTERNATIONAL S.r.l.
GRANSAPORI S.r.l.
GORLINI REMO S.r.l.
HUYCK ITALIA S.p.A.
DIVISIONE IRGA
IMPEREDIL S.r.l.
ITAL LEMON S.r.l.
LOCATI TRADING S.r.l.
MALERBA S.p.A.
MOCAP LIMITED
MÜSTER & DIKSON S.p.A.
NETSTAL ITALIA S.r.l.
NOVACEL ITALIA SRL
NOWAL CHIMICA S.p.A.
OLGIATI S.r.l.
OMNISHELTER S.r.l.
ROVEDA S.r.l.
SACMA S.p.A.
SCARPA & COLOMBO S.r.l.
SILVIO FOSSA S.p.A.

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