

since 1988, **23 years** with responsibility



Our Mission

create Company *value* :

HEADS HUNTERS plans and performs RESEARCH and SELECTION of qualified People for Production and Service Companies, **promotes** Management Culture, **offers** its consultancy background, according to the laws regulating job market operators.

Our Values

Respect for the People and for their own potential.

A culture of service: deep knowledge of Companies' dynamics, professional updating, precision, fairness, confidentiality, efficacy.

EXCELLENCE is our task.

HEADS HUNTERS follows CSR principles (Corporate Social Responsibility), the ethical Code published by Assores (Italian Association between Companies and Consultancy Offices for Research and Selection of Personnel) and its own Quality Managing System.

HEADS HUNTERS is involved in promoting the Company Social Responsibility (CSR) and CCIAA of MILAN indicates us as for the best practices

<http://www.mi.camcom.it/show.jsp?page=634266>



HEADS HUNTERS works in co-operation with CONFINDUSTRIA ALTO MILANESE

<http://www.ali.legnano.mi.it/pdf/convenzioni.pdf> - pag.8

HEADS HUNTERS got the Certification on Excellence at "Confindustria Awards for Excellence Andrea Pininfarina - 2010".

HEADS HUNTERS RESEARCH AND SELECTION
MIN. LAV.- PROT. N. 2967 DEL 29/01/2007

CORSO SEMPIONE 221 - 20025 LEGNANO (MI) Tel. + 39 0331 596 560 - Fax + 39 0331 545 012
<http://www.headshunters.it> - e mail : heads@headshunters.it

since 1988, 23 years with responsibility



Our Services

- Projects for Research and Selection of qualified People
- Publishing of Personnel Research on behalf of Companies
- Candidates Evaluation: personality profile (personal and/or technical)
- Analysis of Company environment, evaluation of their potential
- Consultancy advice to Companies

Our Company is operating since 1988; we are accredited at the MINISTRY OF WORK and we are registered within the Italian JOB AGENCIES LIST. We are authorised to perform activities of Personnel Research and Selection and we guarantee total protection and tutelage for the Client Company and for the involved Candidates.

Research and Selection: how we work

- listening to needs, analysis of work environment, *job profile* definition
- PROJECT presentation (plan, warranty, budget)
- research and gathering of Candidates: Internet, Data Bank, newspapers, *head hunting*.
- résumé reading and phone screening: analysis of professional background, professional data integration, understanding the reasons for a job change.
- single interviews, submission and working out of psychological tests (psychology examination and personality profile definition)
- preliminary examination of the *short list* with our Client
- candidates' presentation, with the attendance of the person responsible for Selection
- consultancy for comparing the candidates' *skills (phase of choice* of the best candidate)
- assistance in evaluating the perspective of introduction and growth of the chosen candidate into the job environment of our Client (*phase of introduction* of the candidate)

HEADS HUNTERS RESEARCH AND SELECTION
MIN. LAV.- PROT. N. 2967 DEL 29/01/2007

CORSO SEMPIONE 221 - 20025 LEGNANO (MI) Tel. + 39 0331 596 560 - Fax + 39 0331 545 012
<http://www.headshunters.it> - e mail : heads@headshunters.it

since 1988, 23 years with responsibility



Our team of Professionals

Lucia Fiori

Responsible for Research and Selection Area, Senior Selection Manager, Company Consultant

Anna Maria Rossi Castaldi

Senior trainer / consultant for Communication and Personnel Dynamics

Lucilla Crosta

Specialist in planning, training and *e-learning* Consultant

Dott. Ileana Moretti

Senior trainer PNL

Carmelo Maisano

Senior consultant in the Economy / Financial Management Area

Dott. Vincenzo Palma

Coach, Senior trainer PNL

Commercial Partnership: M.Grazia Fiori and Lucia Fiori

General Manager: M.Grazia Fiori Colombo

ACCREDITED at the Italian Ministry of Work and Social Politics Protocol no. 1117/R

REGISTERED within the Italian JOB AGENCIES LIST Protocol no. 721 RS

AUTHORISED by Ministry of Labour Protocol no. 2967 – 2007-01-29

partners have co-operated in starting **KELIDÒN**,

a Cultural and Training Association

www.associazioni.milano.it/kelidon

HEADS HUNTERS is working in partnership with



www.pnl-formati.it

Gruppo di Lavoro 231

www.keisdata.it

HEADS HUNTERS RESEARCH AND SELECTION

MIN. LAV. – PROT. N. 2967 DEL 29/01/2007

CORSO SEMPIONE 221 - 20025 LEGNANO (MI) Tel. + 39 0331 596 560 - Fax + 39 0331 545 012

<http://www.headshunters.it> - e mail : heads@headshunters.it

since 1988, **23 years** with responsibility



Among our CLIENTS:

COMMERCIO/SERVIZI

AMBROGIO TRASPORTI S.p.A.
BANCA ARNER
CERIANI GROUP S.p.A.
CENTINAIO S.r.l.
COMAT S.r.l.
INTERIMPIANTI S.r.l.
LOCATI TRADING S.r.l.
MEGASOFT S.r.l.
NOVALIO S.p.A.
NEMO S.r.l.
SI-NET S.r.l.
STUDIO CSA
STUDIO DOPPIETTI
STUDIO FUSI
STUDIO MERLINI E ASSOCIATI
STUDIO LAZZARINI
STUDIO SEVERINA

ISTITUTI / CENTRI

C.I.O.F.S. F P LOMBARDIA
IFOA
JOINT RESEARCH CENTRE
CCR - ISPRA

ENTI PUBBLICI

MINISTERO DEGLI INTERNI
COMUNE di LEGNANO
VARESE CORSI

ASSOCIAZIONI

ASCOM GALLARATE
ASCOM VARESE
ASCOM BUSTO ARSIZIO
COLDIRETTI ALESSANDRIA

INDUSTRIA

AGIP PETROLI
ASE S.r.l.
BALCONI S.p.A.
BELFOR ITALIA S.r.l.
CBC S.p.A.
CD ELETTRICA S.r.l.
COLOR SYSTEM S.p.A.
EL MUNDO S.p.A.
FRAMAG GROUP S.p.A.
FRECCIA INTERNATIONAL S.r.l.

GB BERNUCCI S.r.l.
GRANSAPORI S.r.l.
GORLINI REMO S.r.l.
HUYCK ITALIA S.p.A.
DIVISIONE IRGA
IMPEREDIL S.r.l.
ITAL LEMON S.r.l.
MALERBA S.p.A.
MOCAP LIMITED
MÜSTER & DIKSON S.p.A.
NOVACEL ITALIA S.r.l.
NOWAL CHIMICA S.p.A.
OLGIATI S.r.l.
OMNISHELTER S.r.l.
RAIN S.p.A.
ROVEDA S.r.l.
SACMA S.p.A.
SCARPA & COLOMBO S.r.l.
SILVIO FOSSA S.p.A.
STEM DANIELI GROUP
STUDIO PROIMA S.r.l.
VITO RIMOLDI S.p.A.

HEADS HUNTERS RESEARCH AND SELECTION

MIN. LAV.- PROT. N. 2967 DEL 29/01/2007

CORSO SEMPIONE 221 - 20025 LEGNANO (MI) Tel. + 39 0331 596 560 - Fax + 39 0331 545 012
<http://www.headshunters.it> - e mail : heads@headshunters.it